

TELASIS SOLUTIONS (PVT) LTD

FREELANCE BUSINESS DEVELOPMENT PARTNER – APPLICATION FORM

Established 2010 | 15+ Years in IT Solutions

Thank you for your interest in partnering with **Telasis Solutions (Pvt) Ltd.**

We are expanding our B2B customer network and invite experienced sales professionals, business development professionals, consultants and individuals with strong corporate networks to join us as **Freelance Business Development Partners.**

This is an **independent, commission-based opportunity and not a salaried employment position.**

1. Full Name *

2. Mobile / WhatsApp Number *

3. Email Address *

4. Current Location / District *

5. Current Occupation / Professional Background *

6. LinkedIn Profile

7. Do you have previous B2B Sales / Business Development experience? *

- Yes – extensive experience
- Yes – some experience
- Limited experience
- No previous B2B sales experience, but I have a strong business/professional network

8. Briefly describe your B2B sales, business development or relevant professional experience. *

9. In which sectors do you have business contacts or professional relationships? *

Select all that apply.

- Corporate / Large Enterprises
- SMEs
- Banking, Finance & Insurance
- Hospitality / Hotels
- Education / Schools / Universities / Training Institutes
- Healthcare
- Manufacturing
- Retail
- Construction / Property Development
- Professional Services
- IT / Technology
- Telecommunications
- Other: _____

10. Which Telasis solution areas would you be most comfortable introducing to potential customers?

Select all that apply.

- Interactive Smart Boards
- CCTV & Access Control
- Boardroom / Video Conferencing Solutions
- Corporate Laptops, Desktops & IT Equipment
- Networking / Wi-Fi / Structured Cabling
- Servers & Storage
- Cybersecurity Solutions
- Backup & Disaster Recovery
- System Integration / Managed IT Services
- Not sure – I would prefer Telasis to guide me based on my network

11. Do you have previous experience selling IT products or technology solutions?

- Yes
- Some exposure
- No

If yes, please briefly specify the products/solutions or brands you have worked with:

12. Which geographical areas can you primarily cover?

Select all that apply.

- Colombo
- Greater Western Province
- Southern Province
- Central Province
- North Western Province
- Other areas in Sri Lanka: _____

13. How would you mainly generate B2B opportunities for Telasis? *

- Existing corporate/professional contacts
- Previous customers/business relationships
- Referrals
- Direct prospecting
- Networking and professional events
- Social media / digital networking
- Other: _____

14. Approximately how strong is your existing B2B/professional network?

- Extensive – I regularly interact with corporate decision-makers
- Strong – I have several useful business relationships
- Moderate – I have some relevant contacts
- Developing – I would mainly generate new prospects through active prospecting

15. Are you comfortable working on a performance-based commission model with no fixed salary? *

- Yes
- No
- I would like further information

16. Why are you interested in becoming a Freelance Business Development Partner with Telasis?

17. Upload CV / Professional Profile

Optional but preferred

DECLARATION

I confirm that the information provided in this application is accurate to the best of my knowledge.

I understand that submitting this application does not guarantee appointment as a Freelance Business Development Partner and that shortlisted applicants may be contacted by Telasis Solutions for further discussion.

I also understand that this is an **independent, commission-based business development opportunity and not salaried employment.**

• I Agree

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www.telasis.lk